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**Michigan
Chapter
SMACNA VENTS**

October 2, 2017

2018 NATIONAL SMACNA EDUCATION PROGRAMS

Michigan Chapter along with National SMACNA would like to make you aware of several upcoming educational opportunities that are available only to members of SMACNA. These sessions are taught annually and fill up quickly due to the high demand.

Your local association will assist in covering costs to attend. To sign up or for more information, contact the Chapter Office either by email smacna@comcast.net or call at 517-339-1123.

***BUSINESS MANAGEMENT UNIVERSITY**

February 25 - March 1, 2018 / Tempe, Arizona

BMU provides an in-depth study of the practical business practices in running a successful sheet metal company. Program sessions include financial management, strategic planning, contractor survival skills, negotiation, surety and bonding, leadership and productivity. The program features engaging workshops, hands on participatory sessions, and case studies along with idea sharing and networking opportunities.

SUPERVISOR TRAINING ACADEMY

March 19-20, 2018 / St. Louis, Missouri

The multi-day program will cover topics relevant to supervisors, foreman, superintendents and other critical managers. The program will cover leadership, communication, productivity, profitability, measurement and industry trends.

FINANCIAL BOOT CAMP

May 6-9, 2018 / Tempe, Arizona

This program covers in-depth financial management issues, how to interpret financial statements, how to calculate financial ratios, working with credit, developing cash flow projections, understanding equipment acquisition and leasing and using financial information for strategic and business planning.

Questions, contact Jan Green
MICHIGAN CHAPTER
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